

# SPEAKERS' BIO-DATA

A Series of Maritime Knowledge Session jointly organized by GIA & SMF



General Insurance Association  
of Singapore

**Mr. Hobart Low Kim Hoe**  
Vice President  
EGL Asia Pacific Holdings Ltd



Mr. Hobart Low Kim Hoe joined Neptune Orient Lines from 1985 till 2002. His last position held is as a NVOCC Manager at APL Logistics.

Mr. Low joined EGL in 2002 as an Ocean Director. He was then promoted to VP Ocean Asia Pacific covering 14 countries and 38 stations.

He is also overall in charge of the Ocean P&L for EGL Asia and is instrumental in the strategic growth of the company,

resulting in the growth of the ocean product from USD50mil in 2002 to USD 350mil in 2007. Export volume also increased from 30,000 teus to more than 180,000 teus in 2007.



SINGAPORE  
LOGISTICS  
ASSOCIATION

**Mr. Alec Koh**  
Managing Director  
Freightmen Pte Ltd



Mr. Alec Koh started his career with Malaysia-Singapore Airlines (MSA), now known as Singapore Airlines, as a traffic clerk in the passenger traffic department.

In 1965, he joined Alitalia (Italian) Airlines as one of their pioneers, and continued to take care of passenger traffic and operations, involving air cargo activities for the company in 1969.

He moved on to work in KC Dat Singapore Pte Ltd as their Executive, taking care of the entire aircargo department. During the same year, he was promoted to task the Singapore and Malaysia offices.

Mr. Koh started his own company, Alkoh Airfreight Pte Ltd in 1976, and after 2 years, this went into a merger with Diners Club (Singapore) and Tour Royal Air Cargo Co (Thailand). Today, Mr Koh is the longest serving Council Member in SAAA, having held the Chairmanship (by election) from 1987-1988 and 1997-2002.

Through SAAA, Mr Koh was also instrumental in forming the Federation of Asia-Pacific Aircargo Associations in 1987 – 1988 and took up the position of Honorary Secretary at the initial stages. He was then elected as the Chairman in 1993 - 1994 when he felt that FAPAA had become more stable with the formation and rules.

He now represents SAAA as the main spokesman in the Regulated Cargo Agents Regime (RCAR) and E-Freight Committees.

For more information on Freightmen Pte Ltd, log into [www.freightmen.com.sg](http://www.freightmen.com.sg)



THE SINGAPORE AIRCARGO  
AGENTS ASSOCIATION