



L.C.H. (S) Pte Ltd



Series 5, Session 17

A Maritime Knowledge Shipping Session

## Maritime Risks & Claims

8 September 2011, Thursday, 2pm - 5pm

STI Auditorium, 9<sup>th</sup> Floor, Capital Tower, 168 Robinson Road, Singapore 068912

Sponsored by LCH (S) Pte Ltd

**SERIES 05**  
SESSION 17

A MARITIME KNOWLEDGE SHIPPING SESSION

# MARITIME RISKS & CLAIMS

**MR. TANG SAU WENG**  
MANAGING DIRECTOR,  
CSL MARINE ASIA PTE LTD

**MS. TAN HUI TSING**  
PARTNER,  
GURBANI & CO

**DATE & TIME**  
8 SEPTEMBER 2011, THURSDAY, 2PM - 5PM

**VENUE**  
STI AUDITORIUM,  
9TH FLOOR,  
CAPITAL TOWER,  
168 ROBINSON ROAD,  
SINGAPORE 068912

PRESENTED BY

SMF Singapore Maritime Foundation

GENERAL INSURANCE ASSOCIATION

SPONSORED BY

LCH L.C.H. (S) Pte Ltd



## GUEST SPEAKERS

**Mr Tang Sau Weng**  
Managing Director, CSL Marine Asia Pte Ltd

**Ms Tan Hui Tsing**  
Partner, Gurbani & Co

*Dear Members,*

The Singapore Maritime Foundation (SMF) and the General Insurance Association of Singapore (GIA) are jointly organising the forthcoming seminar, **Maritime Risks and Claims on Thursday 8 September 2011, 2pm to 5pm, at the Capital Tower, STI Auditorium.** The talk is presented as part of the Maritime Knowledge Shipping Sessions, a series of seminars where maritime and insurance experts are invited to present insights about their specializations to enhance the maritime and insurance knowledge of the insurance professionals and the maritime community.

The seminar is free. To attend the seminar, please register through online application via [http://www.gia.org.sg/registration\\_form/registration\\_mkss.php](http://www.gia.org.sg/registration_form/registration_mkss.php) before **2 September 2011, Friday**. The online registration form will not be accessible after the deadline. Please register early to avoid disappointment. The attached poster can also be used if you wish to publicise the event in your office. Details of the seminar are enclosed.

Kindly encourage your staff and business partners to attend this enriching session.

Thank you.

A handwritten signature in black ink, appearing to read 'Mark Lim', is written in a cursive style.

**Mark Lim**  
Executive Director  
General Insurance Association of Singapore

In this Maritime Knowledge Shipping Session 17, two maritime experts will share their wealth of knowledge on the topic; ***Maritime Risks and Claims***. The topics covered are listed in the programme below:

| TIME   | PROGRAMME  | SPEAKER   |
|--------|--|---|
| 2:00pm | Opening Address  | Mr David Chin<br>Executive Director<br>Singapore Maritime Foundation            |
| 2:10pm | Loss Prevention through Risk Management                  | Mr Tang Sau Weng<br>Managing Director<br>CSL Marine Asia Pte Ltd, Singapore     |
| 3.00pm | Coffee Break   |   |
| 3:30pm | Understanding Claims Handling Process & Its Complexities | Ms Tan Hui Tsing<br>Partner<br>Gurbani & Co                                     |
| 4:15pm | Q&A Session  | Mr Tang Sau Weng<br>Ms Tan Hui Tsing  |
| 4:45pm | Closing Address  | Mr Mark Lim<br>Executive Director<br>General Insurance Association of Singapore |

## **SYNOPSIS & SPEAKER PROFILE**



**Mr Tang Sau Weng**  
**Managing Director**  
**CSL Marine Asia Pte Ltd, Singapore**

### **Presentation Topic: Loss Prevention through Risk Management**

In his presentation, Mr Tang Sau Weng, Managing Director of CSL Marine Asia Pte Ltd will focus on loss prevention, a topic that is highly relevant to marine insurance practitioners. Sau Weng will provide an overview of risk management in the marine insurance industry and explore various types of risks ranging from shipbuilders' risk assessment, condition survey risk assessment and crew competency evaluation, to aspects of cargo transit risk assessment including pre-shipment risk management and project cargo. Sau Weng will also provide insights on claims damage survey and share practical perspectives from real-life case studies to provide participants with a well-rounded approach to loss prevention and the subsequent steps to take should loss prevention fail to work.

### **Presenter: Mr Tang Sau Weng** **Managing Director, CSL Marine Asia Pte Ltd**

After obtaining a first-class honours degree in Naval Architecture & Offshore Engineering at the University of Strathclyde, Scotland, Sau Weng started his career with Lloyd's Register where he spent time in various naval architecture, shipbuilding, marine consultancy, risk management and business management roles. In September 2006, Sau Weng joined the Royal Bank of Scotland (RBS) and headed the Ship Asset Management at RBS Global Shipping Business Centre, London.

Two years later, the positive and outgoing leader moved to Singapore to set up CSL Marine Asia. With his broad expertise in marine survey, consultancy and risk management, Sau Weng's main responsibilities include identifying potential markets opportunities for the CSL Global group of companies, growing and delivering CSL Global's business in Asia and developing the team in CSL Marine Asia.



**Ms Tan Hui Tsing**  
**Partner**  
**Gurbani & Co**

**Presentation Topic: Understanding the Claims Handling Process & Its Complexities**

Ms Tan Hui Tsing, a partner of Gurbani & Co, will highlight pertinent issues that need to be considered prior to the handling of claims. In her presentation, she will discuss the handling and management of maritime claims, specifically cargo claims and insurance claims on Hull & Machinery (H&M) policies. Hui Tsing will provide guidance on how maritime and marine insurance practitioners should respond when they face a claim, and the intricacies of every step taken, from the collection of evidence for the claim, the presentation of the claim to obtaining security for the claim amongst others. Hui Tsing will also provide participants with insights to jurisdictional limits when responding to claims and share her experiences on real-life cases that she has handled during her practice.

**Presenter: Ms Tan Hui Tsing**  
**Partner, Gurbani & Co**

Hui Tsing is a partner in Gurbani & Co. She is a shipping lawyer, and her areas of practice covers all aspects of shipping and maritime matters, including contentious / shipping litigation in areas of charter party disputes, cargo claims, casualty and other maritime claims, and also non-contentious matters such as ship registration, sale and purchase, and ship financing. Prior to joining Gurbani & Co, Hui Tsing was a claims handler at Shipowners' P&I Club, where she handled P&I claims ranging from crew claims to collisions, grounding, and wreck removal. Before that, Hui Tsing was a partner in another shipping law firm. Hui Tsing is an alumnus of the University of Southampton, where she read Masters in Maritime Law under the Maritime & Port Authority of Singapore's Joint Maritime Scholarship Scheme in 2003/04.

**Note: For more information, please contact GIA Secretariat at [joycelyn.poh@gia.org.sg](mailto:joycelyn.poh@gia.org.sg) or at 6221 8788 extn 216.**